

AUDITED  
CONSOLIDATED FINANCIAL STATEMENTS

**CITY MISSION SOCIETY, INC.  
AND SUBSIDIARIES**

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SEPTEMBER 30, 2016

**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

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## INDEPENDENT AUDITOR'S REPORT

To The Board of Directors  
City Mission Society, Inc. and Subsidiaries

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of City Mission Society, Inc. and Subsidiaries which comprise the statements of financial position as of September 30, 2016 and 2015, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of City Mission Society, Inc. and Subsidiaries as of September 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Freed Maxick CPAs, P.C.*

Buffalo, New York  
May 1, 2017

**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

September 30,

<b>ASSETS</b>	<b>2016</b>	<b>2015</b>
<b>Current assets:</b>		
Cash and cash equivalents	\$ 2,780,713	\$ 1,603,468
Contributions, bequests and grants receivable	81,168	1,605,542
Current portion pledges receivable - capital campaign	36,240	168,280
Other receivables	79,637	64,897
Inventory	25,305	26,655
Prepaid expenses and other current assets	7,307	18,146
Total current assets	<u>3,010,370</u>	<u>3,486,988</u>
<b>Investments</b>	<b>1,492,580</b>	<b>1,495,380</b>
<b>Special purpose reserve</b>	<b>809,302</b>	<b>970,137</b>
<b>Land, buildings and equipment, net</b>	<b>1,114,208</b>	<b>1,252,349</b>
<b>Pledges receivable - capital campaign</b>	<b>106,308</b>	<b>73,009</b>
<b>Other assets:</b>		
Note receivable	523,600	523,600
Beneficial interest in charitable trusts and other assets	482,291	59,377
Investments in affiliate	772,734	768,956
Total other assets	<u>1,778,625</u>	<u>1,351,933</u>
	<u>\$ 8,311,393</u>	<u>\$ 8,629,796</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 177,940	\$ 283,987
Accrued expenses	248,873	155,678
Current portion of note payable	10,401	9,910
Total current liabilities	<u>437,214</u>	<u>449,575</u>
<b>Related party payable</b>	<b>49,792</b>	<b>-</b>
<b>Notes payable</b>	<b>556,097</b>	<b>567,220</b>
<b>Net assets:</b>		
Unrestricted	5,260,173	6,997,861
Temporarily restricted	1,885,322	492,738
Permanently restricted	122,795	122,402
Total net assets	<u>7,268,290</u>	<u>7,613,001</u>
	<u>\$ 8,311,393</u>	<u>\$ 8,629,796</u>

See accompanying notes.

CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Year Ended September 30, 2016

(with Summarized Information for the Year Ended September 30, 2015)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016	Total 2015
<b>Revenue:</b>					
<b>Public support:</b>					
Donations from individuals, businesses and churches	\$ 4,365,442	\$ -	\$ -	\$ 4,365,442	\$ 4,992,105
Bequests and memorials	159,692	1,465,262	-	1,624,954	1,841,432
Food, clothing and automobile donations	1,126,679	-	-	1,126,679	1,211,675
Grants	507,859	-	-	507,859	614,798
Capital campaign	77,175	2,000	-	79,175	-
Net assets released from restrictions	73,263	(73,263)	-	-	-
Total public support	6,310,110	1,393,999	-	7,704,109	8,660,010
<b>Other revenue (expense):</b>					
Thrift store revenue	413,701	-	-	413,701	399,006
Rags salvage revenue	90,213	-	-	90,213	137,492
Interest and dividends	79,609	-	-	79,609	62,939
Miscellaneous revenue	42,180	-	-	42,180	25,858
Management fee revenue	10,058	-	-	10,058	9,861
Gain on investment in subsidiary	3,778	-	-	3,778	7,495
Mission motors revenue	-	-	-	-	1,086
Realized and unrealized gain (loss) on investments	52,862	(1,415)	393	51,840	(26,758)
Developer fee revenue	-	-	-	-	227,081
Total other revenue (expense)	692,401	(1,415)	393	691,379	844,060
Total revenue	7,002,511	1,392,584	393	8,395,488	9,504,070
<b>Expenses:</b>					
Program services	6,447,898	-	-	6,447,898	5,810,653
Fundraising	1,711,715	-	-	1,711,715	1,789,974
Management and general	580,586	-	-	580,586	548,798
Total expenses	8,740,199	-	-	8,740,199	8,149,425
<b>Change in net assets</b>	(1,737,688)	1,392,584	393	(344,711)	1,354,645
Net assets - beginning	6,997,861	492,738	122,402	7,613,001	6,258,356
Net assets - ending	\$ 5,260,173	\$ 1,885,322	\$ 122,795	\$ 7,268,290	\$ 7,613,001

See accompanying notes.

**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**

For the Year Ended September 30, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2015</u>
<b>Revenue:</b>				
<b>Public support:</b>				
Donations from individuals, businesses and churches	\$ 4,720,105	\$ 272,000	\$ -	\$ 4,992,105
Bequests and memorials	1,841,432	-	-	1,841,432
Food and clothing donations	1,211,675	-	-	1,211,675
Grants	614,798	-	-	614,798
Net assets released from restrictions	44,237	(44,237)	-	-
Total public support	<u>8,432,247</u>	<u>227,763</u>	<u>-</u>	<u>8,660,010</u>
<b>Other revenue (expense):</b>				
Thrift store revenue	399,006	-	-	399,006
Rags salvage revenue	137,492	-	-	137,492
Interest and dividends	62,939	-	-	62,939
Mission motors revenue	1,086	-	-	1,086
Management fee revenue	9,861	-	-	9,861
Miscellaneous revenue	25,858	-	-	25,858
Gain on investment in subsidiary	7,495	-	-	7,495
Realized and unrealized (loss) gain on investments	(26,891)	1,477	(1,344)	(26,758)
Developer fee revenue	227,081	-	-	227,081
Total other revenue (expense)	<u>843,927</u>	<u>1,477</u>	<u>(1,344)</u>	<u>844,060</u>
Total revenue	9,276,174	229,240	(1,344)	9,504,070
<b>Expenses:</b>				
Program services	5,810,653	-	-	5,810,653
Fundraising	1,789,974	-	-	1,789,974
Management and general	548,798	-	-	548,798
Total expenses	<u>8,149,425</u>	<u>-</u>	<u>-</u>	<u>8,149,425</u>
<b>Change in net assets</b>	1,126,749	229,240	(1,344)	1,354,645
Net assets - beginning	6,099,112	35,498	123,746	6,258,356
Net asset reclassification	(228,000)	228,000	-	-
Net assets - ending	<u>\$ 6,997,861</u>	<u>\$ 492,738</u>	<u>\$ 122,402</u>	<u>\$ 7,613,001</u>

See accompanying notes.

CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended September 30, 2016

(with Summarized Information for the Year Ended September 30, 2015)

	Program Services			Supporting Services				Total All Services	
	Program Services	Retail	Total Program	Fund Raising	Capital Campaign	Management And General	Total Supporting	2016	2015
Salaries	\$ 2,869,507	\$ 224,153	\$ 3,093,660	\$ -	\$ 58,956	\$ 278,367	\$ 337,323	\$ 3,430,983	\$ 2,864,483
Employee benefits	466,198	54,715	520,913	-	11,150	56,296	67,446	588,359	467,614
Unemployment	775	-	775	-	-	9,741	9,741	10,516	39,654
Payroll taxes	167,191	17,047	184,238	-	4,460	22,256	26,716	210,954	192,521
Total salaries and benefits	3,503,671	295,915	3,799,586	-	74,566	366,660	441,226	4,240,812	3,564,272
Resident aid and direct assistance	24,711	-	24,711	-	-	-	-	24,711	105,476
Membership dues and expenses	4,407	-	4,407	-	-	5,300	5,300	9,707	7,703
Professional fees	-	-	-	-	-	33,864	33,864	33,864	43,883
Payroll processing fees	-	-	-	-	-	19,707	19,707	19,707	13,959
Bank fees	-	7,511	7,511	23,880	-	45,864	69,744	77,255	70,637
Taxes and licenses	3,497	-	3,497	-	-	-	-	3,497	4,384
Insurance	24,524	17,929	42,453	-	-	-	-	42,453	41,818
Utilities	113,427	33,244	146,671	-	-	-	-	146,671	157,382
Computer expenses	1,922	-	1,922	-	-	-	-	1,922	3,811
Office expenses	23,216	204	23,420	-	-	13,811	13,811	37,231	34,198
Repairs and maintenance	34,933	4,251	39,184	-	-	-	-	39,184	31,093
Subscriptions	3,161	-	3,161	-	-	1,497	1,497	4,658	2,480
Travel and entertainment	28,421	482	28,903	5,612	1,316	53,962	60,890	89,793	102,441
Printing and advertising	-	-	-	165,784	-	-	165,784	165,784	163,628
Seminars	18,359	105	18,464	-	-	-	-	18,464	21,468
Vehicles operating expense	7,442	22,349	29,791	-	-	-	-	29,791	30,920
Janitorial expense	38,663	2,247	40,910	-	-	-	-	40,910	42,214
Fundraising and mailing expense	311	-	311	1,066,964	-	3,451	1,070,415	1,070,726	1,111,423
Other consultants	51,267	6,707	57,974	203,862	166,290	9,224	379,376	437,350	419,142
Food purchases	334,063	-	334,063	-	-	-	-	334,063	196,501
Donated food	469,466	-	469,466	-	-	-	-	469,466	508,987
Donated clothing	153,360	502,353	655,713	-	-	-	-	655,713	701,404
Kitchen supplies	49,408	-	49,408	-	-	-	-	49,408	47,276
Laundry and linen supplies	5,181	-	5,181	-	-	-	-	5,181	5,373
Rent/lease	274,734	201,480	476,214	-	-	-	-	476,214	490,355
Miscellaneous	1,335	-	1,335	-	3,441	3,404	6,845	8,180	10,939
Equipment under \$1,000	10,821	-	10,821	-	-	879	879	11,700	19,506
Donated automobiles	-	1,500	1,500	-	-	-	-	1,500	1,000
Supplies	16,186	1,878	18,064	-	-	7,234	7,234	25,298	21,239
Total before depreciation	5,196,486	1,098,155	6,294,641	1,466,102	245,613	564,857	2,276,572	8,571,213	7,974,912
Depreciation	149,604	3,653	153,257	-	-	15,729	15,729	168,986	174,513
Total functional expenses	\$ 5,346,090	\$ 1,101,808	\$ 6,447,898	\$ 1,466,102	\$ 245,613	\$ 580,586	\$ 2,292,301	\$ 8,740,199	\$ 8,149,425

See accompanying notes.

CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES  
For the Year Ended September 30, 2015

	Program Services			Supporting Services			Total All Services	
	Program Services	Retail	Total Program	Fund Raising	Capital Campaign	Management And General		Total Supporting
Salaries	\$ 2,317,731	\$ 216,772	\$ 2,534,503	\$ 23,644	\$ 69,038	\$ 237,298	\$ 329,980	\$ 2,864,483
Employee benefits	360,706	41,670	402,376	7,861	16,336	41,041	65,238	467,614
Unemployment	14,000	-	14,000	-	-	25,654	25,654	39,654
Payroll taxes	153,354	16,582	169,936	1,790	5,998	14,797	22,585	192,521
Total salaries and benefits	2,845,791	275,024	3,120,815	33,295	91,372	318,790	443,457	3,564,272
Resident aid and direct assistance	105,476	-	105,476	-	-	-	-	105,476
Membership dues and expenses	7,648	-	7,648	-	-	55	55	7,703
Professional fees	-	-	-	-	-	43,883	43,883	43,883
Payroll processing fees	-	-	-	-	-	13,959	13,959	13,959
Bank fees	-	6,597	6,597	19,033	-	45,007	64,040	70,637
Taxes and licenses	815	-	815	-	-	3,569	3,569	4,384
Insurance	13,980	21,651	35,631	-	-	6,187	6,187	41,818
Utilities	120,573	36,809	157,382	-	-	-	-	157,382
Computer expenses	3,796	15	3,811	-	-	-	-	3,811
Office expenses	14,893	1,814	16,707	-	-	17,491	17,491	34,198
Repairs and maintenance	28,723	2,370	31,093	-	-	-	-	31,093
Subscriptions	1,404	-	1,404	-	-	1,076	1,076	2,480
Travel and entertainment	26,715	1,034	27,749	18,763	14	55,915	74,692	102,441
Printing and advertising	-	-	-	163,628	-	-	163,628	163,628
Seminars	21,418	-	21,418	50	-	-	50	21,468
Vehicles operating expense	12,835	18,085	30,920	-	-	-	-	30,920
Janitorial expense	42,214	-	42,214	-	-	-	-	42,214
Fundraising and mailing expense	154	-	154	1,108,636	-	2,633	1,111,269	1,111,423
Other consultants	60,130	6,554	66,684	207,322	139,679	5,457	352,458	419,142
Food purchases	196,501	-	196,501	-	-	-	-	196,501
Donated food	508,987	-	508,987	-	-	-	-	508,987
Donated clothing	166,817	534,587	701,404	-	-	-	-	701,404
Kitchen supplies	47,276	-	47,276	-	-	-	-	47,276
Laundry and linen supplies	5,373	-	5,373	-	-	-	-	5,373
Rent/lease	284,178	206,141	490,319	-	-	36	36	490,355
Miscellaneous	(577)	-	(577)	-	8,111	3,405	11,516	10,939
Equipment under \$1,000	10,617	2,253	12,870	71	-	6,565	6,636	19,506
Donated automobiles	-	1,000	1,000	-	-	-	-	1,000
Supplies	9,363	1,749	11,112	-	-	10,127	10,127	21,239
Total before depreciation	4,535,100	1,115,683	5,650,783	1,550,798	239,176	534,155	2,324,129	7,974,912
Depreciation	156,109	3,761	159,870	-	-	14,643	14,643	174,513
Total functional expenses	\$ 4,691,209	\$ 1,119,444	\$ 5,810,653	\$ 1,550,798	\$ 239,176	\$ 548,798	\$ 2,338,772	\$ 8,149,425

See accompanying notes.



**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Years Ended September 30,**

	<u>2016</u>	<u>2015</u>
<b>Cash flows from operating activities:</b>		
Changes in net assets	\$ (344,711)	\$ 1,354,645
Adjustments to reconcile changes in net assets to net cash used by operating activities:		
Depreciation	168,986	174,513
Donated investments	(3,513)	(51,900)
Gain on investment in affiliate	(3,778)	(7,495)
Net realized and unrealized (gain) loss on investments	(51,840)	26,758
Contributions restricted for capital uses	(1,467,262)	(128,000)
Decrease (increase) in:		
Other receivables	(14,740)	30,831
Inventory	1,350	-
Prepaid expenses and other current assets	10,839	(1,119)
Contributions, bequests and grants receivable	1,524,374	(1,321,063)
Pledges receivable - capital campaign, net	98,741	(241,289)
Increase (decrease) in:		
Accounts payable and accrued expenses	(12,852)	113,995
Related party payable	49,792	(16,982)
<b>Net cash used by operating activities</b>	<u>(44,614)</u>	<u>(67,106)</u>
<b>Cash flows from investing activities:</b>		
Withdrawals from restricted special purpose reserve	160,835	158,085
Sales of investments	30,947	348,749
Purchases of investments	(395,708)	-
Purchases of fixed assets	(30,845)	(215,480)
<b>Net cash (used) provided by investing activities</b>	<u>(234,771)</u>	<u>291,354</u>
<b>Cash flows from financing activities:</b>		
Contributions restricted for capital uses	1,467,262	128,000
Repayments of long-term debt	(10,632)	(9,522)
<b>Net cash provided by financing activities</b>	<u>1,456,630</u>	<u>118,478</u>
<b>Net change in cash</b>	<b>1,177,245</b>	<b>342,726</b>
Cash - beginning of year	<u>1,603,468</u>	<u>1,260,742</u>
Cash - end of year	<u>\$ 2,780,713</u>	<u>\$ 1,603,468</u>
<b>Supplemental information:</b>		
Donated clothes, food and automobiles	<u>\$ 1,126,679</u>	<u>\$ 1,211,675</u>
Cash paid for:		
Interest expense	<u>\$ 2,363</u>	<u>\$ 2,830</u>

See accompanying notes.

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Organization:** City Mission Society, Inc. and Subsidiaries, which operates under the name of Buffalo City Mission (the Mission), is a Christian ministry that provides emergency, transitional, and long-term assistance in the form of shelter, food, clothing, substance abuse recovery programs, counseling, work and life skills training, education assistance and health care services to homeless and less fortunate men, women and families committed to turning their lives around. Programs that support these primary functions include thrift stores, which sell certain donated items, and rag sales.

**Income Taxes:** The Mission is a not-for-profit corporation organized under Section 402 of the Not-for-Profit Corporation Law of the state of New York. The Mission qualifies as a charitable organization under Internal Revenue Code Section 501(c)(3) and comparable state law, and contributions to it are tax deductible within limitations prescribed by the law. The Mission has been classified as a publicly supported organization that is not a private foundation under Section 509(a) of the Code. Accordingly, the Mission is exempt from income taxes with respect to all income related to its exempt function. However, income derived from activities not directly related to the Mission's exempt function could be subject to taxation.

**Principles of Consolidation:** The accompanying consolidated financial statements include the accounts of the City Mission Society, Inc. and its wholly-owned subsidiaries, Manor Partner, Inc. and Cornerstone Partner, LLC. These entities are the special limited partner and general partner, respectively, of Cornerstone Manor, L.P. (Cornerstone) an affiliated entity and each own .005% of the affiliated entity (see Note 7). All significant intercompany balances and transactions have been eliminated.

The Mission has a general partner interest in Cornerstone Manor L.P. through its subsidiary Cornerstone Partner, LLC. For the years ended September 30, 2016 and 2015 management has determined that Cornerstone Partner, LLC did not control Cornerstone Manor, L.P. and, therefore Cornerstone Manor, L.P. is not consolidated in these financial statements.

**Basis of Accounting:** The consolidated financial statements of the Mission have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

**Accounting Estimates:** The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Accordingly, actual results may differ from estimated amounts and the difference in the estimates from actual results could be significant.

**Accounts Receivable:** The Mission carries its accounts receivable at amount invoiced less an allowance for doubtful accounts. On a periodic basis, the Mission evaluates its accounts receivable and establishes an allowance for doubtful accounts, based on a history of past write-offs and collections and current credit conditions. Management has determined that no reserve for doubtful accounts is necessary as of September 30, 2016 or 2015.

**Inventory:** Inventory consists of clothing and household items on hand at the thrift store locations and at the men's shelter and Cornerstone. The amounts included in the accompanying Statements of Financial Position represent an estimate of the value of the donated items on hand at September 30, 2016 and 2015.

**Display of Net Assets by Class:** The net assets of the Mission are reported in each of the following three classes: (a) unrestricted, (b) temporarily restricted, and (c) permanently restricted. Net assets of the two restricted classes are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, are legally unrestricted, and are reported as part of the unrestricted net asset class.

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Investment Valuation and Income Recognition:** All investments are carried at fair value or an approximation of fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at measurement date. See Note 5 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

**Beneficial Interest in Assets:** The Mission holds an agreement with the Community Foundation for Greater Buffalo (CFGB) for assets held in CFGB's investment pool as well as their strategic asset allocation and investment opportunities.

**Land, Buildings and Equipment:** Purchased property and equipment are stated at cost. Donations of property and equipment, if any, are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire future property and equipment additions are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Mission reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Mission reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment are depreciated over their estimated useful lives using the straight-line method. Expenditures for repairs and maintenance that do not extend the life of the applicable assets are charged to expense as incurred.

**Impairment of Long-Lived Assets:** The Mission reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net undiscounted cash flows expected to be generated by the asset including its ultimate disposition. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. No impairment was recognized during the years ended December 31, 2016 and 2015.

**Contributions:** Contributions are recognized when the donor makes a promise to give to the Mission that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction is met or expires, temporarily restricted net assets are reclassified to unrestricted net assets.

**Contributions and Bequests Receivable:** The Mission records contributions and bequests with payments due in future periods as receivables and as unrestricted support in the statement of activities and changes in net assets. The Mission evaluates amounts receivable to determine whether an allowance for doubtful accounts is necessary. An allowance for doubtful accounts has not been deemed necessary for the years ended September 30, 2016 and 2015.

**Pledges Receivable:** Pledges receivable that are expected to be collected within one year are recorded at their net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-adjusted interest rate applicable to the current year. Amortization of the discount is included in contribution revenue.

The Mission uses the allowance method to determine the uncollectible amounts of pledges receivable. The allowance is based on prior years' experience and management's analysis of the collectability of specific promises made. Management has determined that no allowance was necessary for the years ended September 30, 2016 and 2015.

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Grant Revenue:** Grant revenue is recorded as revenue when expenditures have been incurred in compliance with the grant requirements. As of September 30, 2016 \$43,668 is included in grants receivable (\$94,537 - 2015).

**Donated Goods:** Donated goods, including food, clothing, automobiles and other items, are recorded as contributions at their estimated fair value at the date of donation. Donated items available for resale are included in thrift store inventory in the accompanying statement of financial position.

**Contributed Services:** No amounts have been reflected in the statements for donated services, since no donated services meet the recognition criteria of the Financial Accounting Standards Board.

**Concentration of Credit Risk:** Financial instruments that potentially subject the Mission to a concentration of credit risk consist principally of cash accounts in financial institutions. Although the cash accounts may exceed the federally insured deposit amount at times, management does not anticipate nonperformance by the financial institution. Management reviews the financial viability of these institutions on a periodic basis.

**Income Taxes:** The Mission is a not-for-profit entity that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, and accordingly, no provisions for federal taxes is included in the financial statements.

Accounting principles generally accepted in the United States of America provides guidance on the financials statement recognition and measurement for income tax position that the Mission has taken or expects to take in the Mission's income tax returns. Organizations take many tax positions relative to tax laws, including those taken in determining whether tax is due, a refund is owed, a tax return needs to be filed, or the characterization of income as taxable (for example, unrelated business income) or nontaxable. The Mission has not recorded any liabilities relating to uncertain tax positions. The Mission files its Return or Organization Exempt from Income Tax in the U.S. federal jurisdiction and its Annual Filing of Charitable Organization in New York State.

**Recently Issued Accounting Pronouncements:** In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. Among other changes, the ASU replaces the three current classes of net assets with two new classes, "net assets with donor restrictions" and "net assets without donor restrictions", and expands disclosures about the nature and amount of any donor restrictions. ASU 2016-14 is effective for annual periods beginning after December 15, 2017 and interim periods within fiscal years beginning after December 15, 2018, with early adoption permitted. The Mission is currently evaluating the impact the adoption of this guidance will have on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Mission is currently evaluating the impact of the pending adoption of the new standard on the consolidated financial statements.

**Reclassification:** Certain 2015 amounts have been reclassified to conform with 2016 presentation.

**Subsequent Event:** These financial statements have not been updated for subsequent events occurring after May 1, 2017, which is the date these financial statements were available to be issued.

**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 2. SPECIAL PURPOSE RESERVE**

The Mission funded the development costs and future operations of the women's program in a new facility (Cornerstone Manor) (see Note 7). These funds are held in restricted cash and investment accounts until needed. Under the terms of an agreement between the Mission and Cornerstone pursuant to the development and funding of the project, the Mission has established and holds a restricted fund with a minimum required balance outlined in the original agreement. The amounts required to be restricted at September 30, 2016 are \$809,302 (\$970,137 - 2015), which are used to provide rent and support to Cornerstone on behalf of the qualified women and children residents to continue the program administered by the Mission, as well as funds for additional lease payments for space at the new facility used by the Mission for related services. Before funds can be transferred out of the special purpose reserve, the Mission is required to obtain approval from the limited partner. During the year ended September 30, 2016, the Mission withdrew \$160,835 (\$158,085 - 2015) of this reserve account to fund the operating losses incurred by Cornerstone (see Note 7).

**NOTE 3. PLEDGES RECEIVABLE**

Contributions, including pledges receivable to the Mission in the future, are recognized when received. A risk adjusted rate of 3.00% was used for the year ended September 30, 2016 (3.00% - 2015).

Pledges receivable, net, are summarized as follows at September 30:

	<u>2016</u>	<u>2015</u>
Pledges receivable to be collected in:		
Less than one year	\$ 36,240	\$ 168,280
One to five years	<u>117,860</u>	<u>81,120</u>
	154,100	249,400
Less present value discount	<u>(11,552)</u>	<u>(8,111)</u>
	<u>\$ 142,548</u>	<u>\$ 241,289</u>

**NOTE 4. LAND, BUILDINGS, EQUIPMENT AND DEPRECIATION**

A summary of land, building, equipment and accumulated depreciation follows:

	<u>Estimated Useful Life</u>	<u>2016</u>	<u>2015</u>
Land and buildings:			
Mission Tupper Street	31.5 years	\$ 3,025,026	\$ 3,025,026
Other donated land	-	11,089	11,089
Equipment and furnishings	5 to 7 years	1,869,339	1,838,494
Leasehold improvements	10 to 15 years	101,123	101,123
Vehicles	5 to 7 years	196,916	196,916
Construction in process	-	<u>44,237</u>	<u>44,237</u>
		5,247,730	5,216,885
Less: Accumulated depreciation		<u>(4,133,522)</u>	<u>(3,964,536)</u>
		<u>\$ 1,114,208</u>	<u>\$ 1,252,349</u>

Depreciation expense for the year ended September 31, 2016 amounted to \$168,986 (\$174,513 - 2015).

Construction in process represents costs incurred for a capital project which has not been placed in service at year end.

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 5. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) *Accounting Standards Codification* (ASC) 820, *Fair Value Measurements*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under the FASB ASC 820 are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.
- Level 2: Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
  - If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2016 and 2015.

*Common stock:* Valued at the closing price reported in the active market in which the individual securities are traded. Common stock is classified as Level 1 investments.

*Money market funds:* A money market fund is a public investment vehicle valued using \$1 for the NAV and is classified as a Level 1 investment.

*Certificates of deposit:* Certificates of deposit are valued at cost plus interest. Certificates of deposit are classified as Level 2 investments.

*Interest in trusts:* Valued at fair value of underlying investments with inputs derived from observable market data of the underlying investments in active markets. These investments are classified as Level 2 investments.

*Units in Community Foundation Pool:* The investments held by the Community Foundation are invested in a pooled investment portfolio valued by the Community Foundation at net asset value (NAV) based on the prices of the underlying funds. The unit value of the pooled accounts is calculated by dividing the total value of the assets of the account by the number of units in the account. Units of pooled investments are classified as Level 2 investments. An organization may make one aggregate distribution request during any 12 month period of up to \$2.5 million without advance notice.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

NOTE 5. FAIR VALUE MEASUREMENTS (CONTINUED)

Investments are comprised of the following as of September 30:

	<u>2016</u>		<u>2015</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Common stock	\$ 126,715	\$ 132,441	\$ 206,839	\$ 196,695
Interest in trusts	49,053	58,355	48,644	59,377
Certificates of deposit	1,357,292	1,357,292	1,295,713	1,295,713
Beneficial interest in assets held By Community Foundation of Greater Buffalo	395,707	423,936	-	-
Money market funds	<u>2,847</u>	<u>2,847</u>	<u>2,972</u>	<u>2,972</u>
Total investments	<u>\$ 1,931,614</u>	<u>\$ 1,974,871</u>	<u>\$ 1,554,168</u>	<u>\$ 1,554,757</u>

The following table sets forth by level, within the fair value hierarchy, the Mission's assets at fair value as of September 30, 2016 and 2015:

	<u>Assets at Fair Value as of September 30, 2016</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Common stock:				
Large Value Equity	\$ 34,349	\$ -	\$ -	\$ 34,349
Large Growth Equity	35,250	-	-	35,250
Small Value Equity	37,289	-	-	37,289
Mid Value Equity	16,260	-	-	16,260
Large Core Equity	8,407	-	-	8,407
Foreign Large Blend	886	-	-	886
Interest in trusts	-	58,355	-	58,355
Certificates of deposit	-	1,357,292	-	1,357,292
Beneficial interest in assets held by Community Foundation for Greater Buffalo	-	423,936	-	423,936
Money market funds	<u>2,847</u>	<u>-</u>	<u>-</u>	<u>2,847</u>
<b>Total assets at fair value</b>	<b><u>\$ 135,288</u></b>	<b><u>\$ 1,839,583</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 1,974,871</u></b>

	<u>Assets at Fair Value as of September 30, 2015</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Common stock:				
Large Value Equity	\$ 107,464	\$ -	\$ -	\$ 107,464
Large Growth Equity	36,873	-	-	36,873
Small Value Equity	29,362	-	-	29,362
Mid Value Equity	14,798	-	-	14,798
Large Core Equity	7,376	-	-	7,376
Foreign Large Blend	822	-	-	822
Interest in trusts	-	59,377	-	59,377
Certificates of deposit	-	1,295,713	-	1,295,713
Money market funds	<u>2,972</u>	<u>-</u>	<u>-</u>	<u>2,972</u>
<b>Total assets at fair value</b>	<b><u>\$ 199,667</u></b>	<b><u>\$ 1,355,090</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 1,554,757</u></b>

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 6. NOTES RECEIVABLE - AFFILIATE

The Mission has a note receivable from Cornerstone in the amount of \$523,600. The funds were received by the Mission under a note payable (see Note 10) to Federal Home Loan Bank. The note receivable does not bear interest and any unpaid principal is due in 2020. The note is secured by a mortgage on the property of Cornerstone, which is subordinate to other debt owed by Cornerstone.

#### NOTE 7. INVESTMENT IN AFFILIATE AND RELATED PARTY PAYABLE

The Mission operates the women's program under the Cornerstone Manor name, which allows women and children to seek housing, health care, and financial assistance. An affiliated organization, Cornerstone Manor, L.P., (Cornerstone), was formed to develop and own a facility that allowed for the expansion of the Cornerstone Manor program. The general partner of Cornerstone is a wholly-owned subsidiary of the Mission. The development of the new facility by Cornerstone was funded through various sources, including investments from subsidiaries of the Mission, limited partner investment for low-income housing tax credits, and government agency grants and loans.

During the year ended September 30, 2016 the Mission made \$10,050 of partnership contributions to Cornerstone (\$13,586 - 2015). The Mission records its investment on the equity method. During the year ended September 30, 2016 the Mission recorded a loss on the investment in Cornerstone of \$6,272 (\$6,091 - 2015) resulting in an investment in affiliate as of September 30, 2016 of \$772,734 (\$768,956 - 2015). This investment consists of an investment balance of \$543,587 for Cornerstone Partner, LLC, the General Partner (\$543,605 - 2015) and of an investment in affiliate as of September 30, 2016 of \$229,147 for Manor Partner, Inc., the Special Limited Partner (\$225,351 - 2015).

The following represents condensed financial information for the partnership at December 31 which is not materially different than September 30:

	<u>2016</u>	<u>2015</u>
Net book value of properties	\$ 6,895,583	\$ 7,198,634
Less recourse debt	<u>1,598,196</u>	<u>1,559,226</u>
	<u>5,297,387</u>	5,639,408
Other liabilities, net	<u>3,698,400</u>	<u>3,698,400</u>
Net equity	<u>\$ 1,598,987</u>	<u>\$ 1,941,008</u>
Revenues	\$ 312,833	\$ 306,549
Costs and other expenses	<u>664,904</u>	<u>652,993</u>
Operating (loss)	<u>\$ (352,071)</u>	<u>\$ (346,444)</u>

The amount due to the Mission from Cornerstone at September 30, 2016 was \$10,058 (\$2,467 - 2015). Presentation of the amounts due to the Mission are included on the accompanying Statement of Financial Position as an other receivable. The amount owed to Cornerstone from the Mission at September 30, 2016 was \$49,792 (\$0 - 2015). Presentation of the amounts owed are included on the accompanying Statement of Financial Position as a related party payable.

The Mission has also entered into a purchase option and right of first refusal agreement with Cornerstone that gives them the right of first refusal on any sale of the property by Cornerstone or the right to purchase the limited partner's interest at the end of the compliance period for the low income housing tax credits. The terms of the purchase price are defined in the agreement.



## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 7. INVESTMENT IN AFFILIATE AND RELATED PARTY PAYABLE (CONTINUED)

The Mission has guaranteed certain obligations related to the general partnership interest in Cornerstone Manor, L.P. of its wholly owned subsidiaries. These guarantees include the following:

- Guarantee to fund operating deficits during the operating deficit guaranty period. The operating deficit guaranty period is defined as the period beginning with the date of achievement of qualified occupancy, which occurred during the year ended September 30, 2006, and continuing for 15 years. This obligation is limited to \$256,000 and payable upon the Partnership incurring aggregate operating deficits in that amount.
- Fund permanent tax credit shortfalls if required to be refunded to the limited partner in an amount not to exceed the greater of one full year of tax credits (\$570,000) allocated to the partnership or the total amount of the developer's fee (\$797,000).
- Purchase the limited partner's interest for an amount \$50,000 greater than the Limited Partner's contributions, plus fees, if the partnership fails to meet certain provisions, mainly failing to generate tax credits.

The Mission has analyzed these obligations and determined that the likelihood of payment is not probable as of September 30, 2016. Accordingly, no liability has been recorded.

#### NOTE 8. INVESTMENTS IN WESELYAN INVESTMENT FOUNDATION

The Mission opened two savings accounts with the Wesleyan Investment Foundation (WIF) during the year ended September 30, 2016. The WIF is a non-profit corporation that provides loans and faith based savings opportunities for the sole purpose of assisting churches in financing building projects. The Mission's investments in WIF are guaranteed a 2% rate of interest. Interest accrues daily and is compounded semi-annually. The Mission can withdraw these funds at any time, with the exception of withdrawal requests exceeding \$100,000, which require a 30 day notice. Investments in WIF are not federally insured. The Mission's investments in WIF amounted to \$2,004,463 as of September 30, 2016 and are included in cash and cash equivalents.

#### NOTE 9. DEMAND NOTE PAYABLE

The Mission has a line of credit with a financial institution in the amount of \$200,000, with interest payable annually at the bank's prime rate 3.50% plus 1.5% (5.00% - 2015). There was no outstanding balance as of September 30, 2016 or 2015. The line of credit is collateralized by a general security interest in the assets of the Mission.

#### NOTE 10. NOTES PAYABLE

The Mission has a note payable to the Federal Home Loan Bank of New York in the amount of \$523,600 (\$523,600 - 2015). The note does not bear interest and is due in full in September 2021. The note is secured by an assigned mortgage from the note receivable that evidences the loan of the proceeds to an affiliate (see Note 7). Any amounts received from the affiliate under the related note receivable described in Note 6 are due to the Federal Home Loan Bank. No amounts have been received during 2016 and 2015.

During the year ended September 30, 2015, the Mission purchased a vehicle and entered into a note payable to a bank. The note is payable over six years with interest at 4.84%. As of September 31, 2016 there was \$42,898 outstanding on this note (\$53,530 - 2015). The note is collateralized by the vehicle.

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 10. NOTES PAYABLE (CONTINUED)

Annual maturities of notes payable subsequent to September 30, 2016 are as follows:

2017	\$	10,401
2018		10,915
2019		11,455
2020		10,127
2021		<u>523,600</u>
	\$	<u>566,498</u>

#### NOTE 11. NET ASSETS

Included in unrestricted net assets at September 30, 2016 is \$735,014 (\$809,302 - 2015) of net assets designated by the board to support the operations of the Women's and Children's program at Cornerstone (see Note 2).

There were \$1,885,322 of temporarily restricted net assets as of September 30, 2016 (\$492,738 - 2015). The temporarily restricted net assets represent the Mission's beneficial interest in a charitable remainder trust as well as pledges and contributions for the capital campaign. There are no restrictions on the use of the charitable remainder trust funds once received from the trust, the amount is currently time restricted. The funds relating to the capital campaign are purpose restricted and may only be released from restriction for use toward the men's facility expansion project.

During the year ended September 30, 2015, \$228,000 was reclassified from unrestricted to temporarily restricted net assets to be in accordance with formalized donor restrictions received during the year. There were no such transactions during the year ended September 30, 2016.

Permanently restricted net assets of \$122,795 (\$122,402 - 2015) represent an endowment for which the principal amount of gifts and bequests are required to be maintained intact in perpetuity and the Mission's beneficial interest in a perpetual trust (See Note 17).

#### NOTE 12. PENSION PLAN

The Mission has established a defined contribution pension plan which covers all full-time employees meeting age and eligibility requirements. Employer contributions to the plan are determined annually at the discretion of the Board of Directors and vest over a six year period. There was no contribution for the years ended September 30, 2016 or 2015.

#### NOTE 13. OPERATING LEASES

**Equipment and Property:** The Mission has an operating lease for a thrift store located in the Dick Urban Plaza. The lease has a seven year term which expires on September 30, 2020. The lease also requires additional payments of 10% of gross receipts in excess of \$450,000. Gross receipts have not and are not expected to exceed this level.

During 2015, the Mission signed an operating lease for office space located on Main Street in Buffalo. This lease maintains a 3 year term which expires on March 31, 2018. The Mission also has several minor equipment leases.

CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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**NOTE 13. OPERATING LEASES (CONTINUED)**

Future approximate minimum lease payments are as follows:

2017	\$ 197,000
2018	178,000
2019	147,000
2020	<u>142,000</u>
	\$ <u>664,000</u>

Lease expense relating to these agreements amounted to \$256,622 for the fiscal year ended September 30, 2016 (\$235,973 - 2015).

**Rent Support and Other:** The Mission pays rent support payments to support the tenants in the building owned by an affiliated entity, Cornerstone. The Mission also pays lease payments to operate the Cornerstone program for women and children for a period of fifteen years. The agreements expire December 31, 2021. The rent support agreement calls for payments from the Mission to Cornerstone on behalf of the qualified permanent residents. Further, the Mission is required to make lease payments for the portion of the building used for emergency shelter and other supporting services that the Mission operates. The Mission is also required to make additional lease payments for their share of the operating expenses of Cornerstone in the same ratio of space leased for operating these supporting services to total space. The Mission manages Cornerstone and processes all payments on behalf of Cornerstone and charges them for the reimbursement of these expenditures, less the required rental, lease and additional lease payments detailed above. The Mission also collects minor management fees for these services.

The payments required under the rent support agreement will be made from the special purpose reserve established by the Mission (see Note 2). Approximate expected future payments under this agreement are as follows:

2017	\$ 205,000
2018	209,000
2019	213,000
2020	217,000
2021	<u>278,000</u>
Total	\$ <u>1,122,000</u>

Rent expense relating to the rent support agreement amounted to \$108,462 for the fiscal year ended September 30, 2016 (\$135,378 - 2015).

The expected future minimum lease payments under the lease agreement are as follows:

2017	\$ 49,927
2018	51,425
2019	52,968
2020	54,557
2021	<u>41,831</u>
Total	\$ <u>250,708</u>

Rent expense relating to the lease expense and the additional lease expense for their share of the building expenses amounted to \$108,444 for the fiscal year ended September 30, 2016 (\$106,366 - 2015).

## CITY MISSION SOCIETY, INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### NOTE 14. VALUE OF DONATED GOODS

Gifts of food and clothing at September 30, 2016 were valued at \$469,466 (\$508,987 - 2015) and \$655,713 (\$701,404 - 2015), respectively. The value of donated food and clothing recognized was based on the number of meals served at a standard cost of \$2.46 (\$2.46 - 2015) per meal, the number of grocery bags distributed at a standard cost of \$25 (\$25 - 2015) per bag, and the number of bags of clothing distributed to clients at a standard cost of \$120 (\$120 - 2015) per bag. Donated automobiles at September 30, 2016 were valued at \$1,500 (\$1,000 - 2015).

#### NOTE 15. FUNCTIONAL ALLOCATION OF EXPENSES

Costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTE 16. RELATED PARTY TRANSACTIONS

The Mission receives a management fee from Cornerstone for the management and bookkeeping services performed. The management fee received from Cornerstone during the year ended September 30, 2016 amounted to \$10,058 (\$9,861 - 2015).

The Mission earned a developers fee amounting to \$797,500 during the year ended September 30, 2007 related to the development of Cornerstone. During the year ended September 30, 2015, the Mission received the remaining \$227,081 which was not previously recorded as a receivable or revenue due to the prior years' uncertainty of the collectability of this amount.

#### NOTE 17. ENDOWMENT

The Mission's endowment consists of one individual fund which is permanently restricted in the amount of \$100,000 at September 30, 2016 (\$100,000 - 2015) and the Mission's \$22,795 (\$22,402 - 2015) beneficial interest in a perpetual trust. Its endowment includes only donor-restricted endowment funds. As required by generally accepted accounting principles (GAAP), net assets associated with endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Mission have interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-imposed endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Mission classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Mission in a manner consistent with the standard of prudence prescribed by NYPMIFA. In accordance with NYPMIFA, the Mission considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

**CITY MISSION SOCIETY, INC. AND SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 17. ENDOWMENT (CONTINUED)**

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or NYPMIFA requires the Mission to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no deficiencies as of September 30, 2016 and 2015. Deficiencies would result from unfavorable market fluctuations that occur after the investment of permanently restricted contributions and continued appropriation for certain programs that are deemed prudent by the Mission.

The following is a summary of the Mission's endowment net asset composition by type of fund as of September 30:

	<b>2016</b>			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor restricted endowment funds	\$ -	\$ -	\$ 122,795	\$ 122,795
	<b>2015</b>			
Donor restricted endowment funds	\$ -	\$ -	\$ 122,402	\$ 122,402

Changes in the Mission's endowment net assets for the year ended September 30, 2016 and 2015 are as follows:

	<b>2016</b>			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net asset October 1, 2015	\$ -	\$ -	\$ 122,402	\$ 122,402
Investment return:				
Investment income and change in beneficial interest	-	-	393	393
Endowment net assets September 30, 2016	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 122,795</u>	<u>\$ 122,795</u>
	<b>2015</b>			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net asset October 1, 2014	\$ 1,451	\$ -	\$ 123,746	\$ 125,197
Contributions / transfers	22,760	-	-	22,760
Withdrawals	(16,400)	-	-	(16,400)
Investment return:				
Investment income and change in beneficial interest	-	-	(1,344)	(1,344)
Unrealized loss	(7,811)	-	-	(7,811)
Endowment net assets September 30, 2015	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 122,402</u>	<u>\$ 122,402</u>